

PCL:SEC:2023:1967

10.02.2023

BSE Limited,
1st Floor, New Trading Ring,
Rotunda Building, P.J. Towers,
Dalal Street, Fort,
MUMBAI-400 001

Scrip Code : 506852

Subject:- Press Release on the Unaudited Financial Results for the Quarter and Nine months ended December, 2022.

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release on the Unaudited Financial Results for the Quarter and Nine months ended December, 2022.

Thanking you,

Yours faithfully,
For Primo Chemicals Limited
(Formerly known as PUNJAB ALKALIES & CHEMICALS LIMITED)

SUGANDHA KUKREJA
Company Secretary & Compliance Officer

Encl: as above.

PRIMO CHEMICALS LIMITED

(FORMERLY KNOWN AS PUNJAB ALKALIES & CHEMICALS LIMITED)

REGD. OFFICE S.C.O. 125-127, SECTOR 17-B, CHANDIGARH-160017 CORPORATE OFFICE : PLOT NO. 46-50, SECTOR 31-A, CHANDIGARH-160030
PHONE : 0172-4072508-569, EMAIL : INFO@PRIMO-CHEMICALS.IN CIN: L24119CH1975PLC003607 WEBSITE : WWW.PRIMO-CHEMICALS.IN

WORKS : NANGAL-UNA ROAD, NAYA NANGAL-140126 DISTT. ROPAR, PUNJAB, INDIA



(Formerly known as Punjab Alkalies & Chemicals Limited)

Robust 9M FY23 performance, with Revenues of Rs. 5,596 Mn, up by 91% YoY

More than 4x fold in EBITDA and 8x fold in PAT in 9M FY23

Received EC for Aluminium Chloride plant and Paracetamol API manufacturing project

Chandigarh, February 10, 2023: Primo Chemicals Limited Formerly known as Punjab Alkalies & Chemicals Limited ([BSE: 506852](#)) is one of the largest producers of Caustic Soda in North India region. The Company has announced the results for quarter and nine months ending 31st December 2022.

Q3 FY23 Consolidated Performance Highlights:

- Revenue from Operations of Rs. 1,876 million, growth of 44% y-o-y from Rs. 1,307 million in Q3 FY22
- EBITDA of Rs. 510 million, compared to 616 million in Q3 FY22
- Net Profit of Rs. 300 million, compared to Rs. 429 million in Q3 FY22

9M FY23 Consolidated Performance Highlights:

- Revenue from Operations of Rs. 5,596 million, growth of 91% y-o-y from Rs. 2,930 million in 9M FY22
- EBITDA showed more than 4x fold increase of Rs. 1,826 million, compared to 425 million in 9M FY22
- Net Profit showed more than 8x fold increase of Rs. 1,198 million, compared to Rs. 146 million in 9M FY22

Commenting on the results, Mr. Naveen Chopra, Managing Director, said:



"I am pleased to report a robust revenue growth of 44% YoY during the quarter, driven by higher demand for our products.

During the quarter, the revenue generated from operations amounted to Rs. 1,876 million and EBITDA was recorded at Rs. 510 million, with margin of 27%. The net profit for the period reached Rs. 300 million, resulting in a margin of 16%. The company capitalized the Expansion Project for Rs. 688 million, leading to increased depreciation and margin pressure.

*During the quarter, we announced a new chapter in the evolution of our company and decided to rebrand and change our company name to "**Primo Chemicals Limited**". Our new name reflects our commitment to growth and provide exceptional products and services to our customers. The name change aligns with our vision to be a leader in our industry, reinforces our dedication to deliver excellence in all that we do and represents our ongoing commitment to meet the evolving needs of our customers and the market.*

We're happy to announce that the Ministry of Environment and Forests (MOEF) has granted us Environmental Clearance (EC) for our Aluminium Chloride plant (Expected to commission by FY 2023-24) and Paracetamol API manufacturing project. These projects will not only increase our specific product profitability but also reduce energy costs and increase chlorine consumption (in line with our forward integration strategy) and thereby enabling us to increase the production of Caustic Soda.

In January 2023, we launched our SBP (Stable Bleaching Powder), which will be manufactured at our state-of-the-art plant in Naya Nangal, Punjab with a capacity of 33,000 MTPA. Our ongoing expansion plans, including the 35 MW Power Plant and Caustic Flaker unit, are progressing as planned and these projects are expected to positively impact the company's topline and profitability starting in the FY 2023-24.

At Primo, we are committed to continuing our growth and maintaining confidence in our product offerings and cost-effective business model. We are excited to introduce new products in the upcoming quarters to further enhance our product line. With our extensive experience and expertise, we are poised to deliver exceptional industry performance in the years to come."

Consolidated Financial Performance:

(Rs. Million)	Q3		Y-o-Y	Q2	Q-o-Q	9M		Y-o-Y
	FY2023	FY2022	Growth (%)	FY2023	Growth (%)	FY2023	FY2022	Growth (%)
Revenue from Operations	1,876	1,307	44%	1,857	1%	5,596	2,930	91%
Other Income	48	51	(7)%	89	(47)%	188	103	83%
Total Income	1,924	1,358	42%	1,946	(1)%	5,784	3,033	91%
EBITDA	510	616	(17)%	614	(17)%	1,826	425	330%
Margin	27%	45%		32%		32%	14%	
EBIT	437	572	(24)%	570	(23)%	1,663	295	463%
Margin	23%	42%		29%		29%	10%	
Net Profit	300	429	(30)%	418	(28)%	1,198	146	722%
Margin	16%	32%		21%		21%	5%	

Notes:

- All Margin are calculated on Total Income
- The company has capitalised the Expansion Project amounting to Rs. 68.79 Crs on 1st October 2022.

About Primo Chemicals Limited (Formerly known as Punjab Alkalies & Chemicals Limited):

Primo Chemicals Limited, incorporated as a Public Limited Company on 1st December 1975, is one of the largest producers of Caustic Soda in North India region. The company's main product is Caustic Soda Lye (500 TPD) and by-products include Hydrochloric Acid, Liquid Chlorine, Sodium Hypochlorite and Hydrogen gas. Primo is running two manufacturing units which are based on the state-of-the-art, energy efficient, eco-friendly HOECHST-UHDE membrane cell technology and the present combined plant manufacturing capacity is 165,000 TPA of Caustic Soda.

For further information, please contact

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Safe Harbour

This press release may include statements of future expectations and other forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects upon Primo Chemicals Ltd. These forward-looking statements involve known or unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others: general economic and business conditions in India and overseas, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currency changes, changes in the Indian and international interest rates, change in laws and regulations that apply to the related industries, increasing competition in and the conditions of the related industries, changes in political conditions in India and changes in the foreign exchange control regulations in India. Neither Primo, nor our Directors, or any of our subsidiaries/associates assume any obligation to update any forward-looking statement contained in this release.